

VC Analyst/Associate (Technology Investing)

Canaan Partners | San Francisco or New York

We are excited to open a search for an Analyst or Associate to join Canaan's technology investment team. We are looking for a highly driven, intellectually curious, and independent thinker who wants to become a core part of our investing process and help us find and back the next generation of category-defining companies.

This is not a passive role. The person who succeeds here will actively source opportunities, develop strong points of view on emerging markets, and play a meaningful role in investment decisions from day one.

If you love hunting for the next compelling product or business model across enterprise, consumer, fintech, and frontier technology - and want hands-on exposure to early-stage venture - we'd love to hear from you.

About Canaan

Canaan is a \$7B+ AUM, early-stage venture capital firm with a 38-year history of partnering with founders building transformative technology and healthcare companies. Our investments span consumer software, frontier technology, enterprise, fintech and biopharma.

We are a tight-knit, collaborative team that values performance, intellectual honesty, and low ego. We encourage debate, independent thinking, and ownership - and we believe the best ideas can come from anywhere on the team.

The Role

We are hiring a tech-obsessed self-starter to work as a generalist across Canaan's core technology investment areas. This is typically a 2–4 year role designed for someone who wants deep exposure to early-stage investing and meaningful responsibility early in their career.

You can expect to:

Diligence & Investment Process

- Lead or support diligence across market sizing, competitive landscape, business models, and unit economics
- Build and review financial models, cap tables, and scenario analyses

- Develop clear investment memos and articulate conviction (or dissent!) in internal discussions
- Participate actively in partnership meetings

Source & Market Development

- Proactively source new investment opportunities through outbound outreach, ecosystem engagement, and thematic research
- Develop and own theses on emerging markets, technologies, and business models
- Build relationships with founders, operators, angels, and other investors to expand Canaan's sourcing surface area
- Represent Canaan externally through events, community building, and thoughtful content or engagement

Portfolio & Firm Support

- Support portfolio companies post-investment where helpful (research, recruiting, strategic projects)
- Attend board meetings and assist with preparation and follow-ups
- Help manage Canaan's CRM and deal pipeline to ensure high-quality internal tracking
- Own internal or external projects you're passionate about from end to end

We view venture as a mentorship-driven business. Prior team members in this role have gone on to join high-growth startups, attend top business schools, or continue careers in venture capital.

You

We're less focused on a specific background and more focused on how you think and operate.

You likely have **~1–3 years of experience**, but more importantly, you bring:

- A genuine obsession with startups, technology, and how businesses actually work
- Strong intellectual curiosity and a desire to form - and defend - a point of view
- The ability to independently source, evaluate, and develop conviction around opportunities
- Strong analytical skills, including comfort with financial modeling and key venture metrics
- Hustle and creativity in building relationships and community in the ecosystem
- Clear written and verbal communication skills
- Comfort operating in an unstructured, fast-moving environment with real ownership

Past successful candidates have come from startups, engineering, consulting, finance, product, or founder backgrounds - but the common thread is **initiative, judgment, and hunger**.

How to Apply

Please email hiring@canaan.com with the subject line: **“Canaan Analyst/Associate – [Your Name]”**

Include:

- Your resume (PDF)
- Links to LinkedIn, Twitter/X, Medium, GitHub, Substack, or other relevant work
- **No more than half a page in PDF** answering:
 1. What investment thesis are you actively tracking or believe in right now? What makes it compelling, and what would make you wrong?
 2. Within that area, which early-stage company do you find most interesting, and why?

We look forward to hearing from you.